

Microsoft-MB2-707: Microsoft Dynamics CRM Customization and Configuration

Number: 000-000
Passing Score: 700
Time Limit: 120 min
File Version: 7.0

Microsoft

Exam MB2-707

Microsoft Dynamics CRM Customization and Configuration

Version: 7.0

Exam A

QUESTION 1

You are a Microsoft Dynamics CRM consultant. You are assigned a new implementation.

Before you configure the customer's environment you want to set the Option Value Prefix for your solution.

In which location do you set the Option Value Prefix?

- A. system settings
- B. the Option Set
- C. your solution
- D. The publisher of your solution

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 2

You create a custom entity named Ocean. It has the plural name of Oceans.

What are three system views for this custom entity? Each correct answer presents a complete solution. Choose three.

- A. Ocean Lookup View
- B. Ocean Advanced Find View
- C. Ocean Associated View
- D. My inactive Oceans
- E. My active Oceans

Correct Answer: ABC

Section: (none)

Explanation

Explanation/Reference:

Explanation: Ref:<https://www.microsoft.com/en-US/dynamics/crm-customer-center/create-a-new-entity.aspx>

QUESTION 3

You need to populate the Opportunity type with the Lead type.

Which two actions should you perform? Each correct answer presents part of the solution. Choose two.

- A. Create a global option set field that can be reused across entities.
- B. Add this field to the mappings in the relationship,
- C. Create two different fields that have the same value, and set up a connection.
- D. Create one local option set with a field type of lookup to the entity.

Correct Answer: AB

Section: (none)

Explanation

Explanation/Reference:

QUESTION 4

You are performing an initial deployment of Microsoft Dynamics CRM. You create a view named Local Contacts.

You want this view to be the default view for all users.

What should you do?

- A. From the customization area, select the System View, and select Set Default
- B. Under system settings, configure the System View as default view for all users.
- C. While viewing the System View, put the view to set it as default for all users.
- D. When creating the System View, select the Default View type before saving the view.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Reference:<http://www.microsoft.com/en-US/dynamics/crm-customer-center/create-or-edit-a-public-view-for-an-entity.aspx>

QUESTION 5

An organization wants to use Multi-Entity Quick Search.

Which three entities can be used for Multi-Entity Quick Search? Each correct answer presents a complete solution. Choose three.

- A. Leads
- B. Custom entities
- C. Accounts
- D. Contacts
- E. Orders

Correct Answer: ACD

Section: (none)

Explanation

Explanation/Reference:

Explanation: Ref:<http://www.dynamicscrmpros.com/customization-global-search-microsoft-dynamics-crm-2015/>

QUESTION 6

You want to customize Microsoft Dynamics CRM by adding several former vendors from the account as well as the time span of the business relation between the account and these vendors.

What should you do?

- A. Add an N:N-relation between accounts and competitors.
- B. Add a manual N:N-relation between accounts and competitors, and remove the Name property of the manual intersect entity.
- C. Create a connection role named former vendor, and ensure the competitor and account record type are selected.
- D. Add an N:1-relation between accounts and competitors.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

QUESTION 7

You add 20 new fields to the Lead entity in Microsoft Dynamics CRM. You also add these fields to the Account record.

You use the Generate Field Mappings feature to create the mappings between the Lead and the Account. Which two options does Dynamics CRM check to create the mappings? Each correct answer presents part of the solution. Choose two.

- A. Field types
- B. Schema names
- C. Display names
- D. Values on option sets

Correct Answer: AB

Section: (none)

Explanation

Explanation/Reference:

QUESTION 8

You create several additional attributes in Microsoft Dynamics CRM.

Which two field requirement levels can be set? Each correct answer presents a complete solution. Choose two.

- A. Business Required
- B. System Recommended
- C. System Required
- D. Business Recommended

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 9

You are a Microsoft Dynamics CRM consultant for a small business.

Your client asks you to create a custom entity named Event Type. This entity needs to support business process flows, notes, document management and offline capability for Dynamics CRM for Outlook.

Which two custom entity options in your solution cannot be disabled after they are enabled? Each correct answer presents a complete solution. Choose two.

- A. Offline capability for Dynamics CRM for Outlook
- B. Document management
- C. Notes
- D. Business process flows

Correct Answer: CD

Section: (none)
Explanation

Explanation/Reference:

QUESTION 10

You need to delete a custom Public View from the System View area in Microsoft Dynamics CRM so that the Public View does not appear to any users.

Which two preliminary actions should you perform? Each correct answer presents a complete solution. Choose two.

- A. Ensure that the view is included in an unmanaged solution.
- B. Verify that a different default view is set
- C. Verify that all dependencies are removed from the view.
- D. Ensure that the view was created by you.

Correct Answer: AB

Section: (none)

Explanation

Explanation/Reference:

QUESTION 11

You are customizing Microsoft Dynamics CRM.

What should you do before you delete a custom entity?

- A. Delete the shares for records of this entity.
- B. Check whether the entity has any component dependencies.
- C. Remove the entity ownership.
- D. Remove the entity from any security role.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

QUESTION 12

You are creating a solution in Microsoft Dynamics CRM that has new custom entities and attributes.

Which two Data Types are supported for Calculated fields? Each correct answer presents a complete solution. Choose two.

- A. Lookup
- B. Option Set
- C. Two options
- D. Multiple Lines of Text

Correct Answer: BC

Section: (none)

Explanation

Explanation/Reference:

QUESTION 13

You create a new custom entity named Project. It has a lookup to Account.

You create a field that maps from the City field on the Account to the Location field on the Project.

What should a user do to apply the mapping?

- A. Create a new Account. From the Account create the new project.
- B. Look up an existing Account. From the Account record, add an existing project
- C. Create a new Project. Using the Account lookup, select an existing Account.
- D. Create a new Project. Using the Account lookup, create a new Account.

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation: Ref:<https://technet.microsoft.com/en-us/library/dn531171.aspx>

QUESTION 14

You want users to be able to access a custom entity from Microsoft Dynamics CRM for Tablets.

Which two actions should you perform? Each correct answer presents part of the solution. Choose two.

- A. Add the entity to at least one SiteMap area.
- B. Create a new form to Mobile.
- C. Enable the CRM for Tablets check box.
- D. In Managed Properties, set New forms can be created to Yes.

Correct Answer: AC

Section: (none)

Explanation

Explanation/Reference:

QUESTION 15

You want to reduce the amount of data stored in auditing in Microsoft Dynamics CRM.

Your Dynamics CRM environment has multiple audit logs. You need to delete at least one audit log.

What should you do?

- A. Select the most recent audit log, and click delete.
- B. Create a bulk delete job, and select the audit entity.
- C. Select the oldest audit log, and click delete.
- D. Select multiple audit logs, and click delete.

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Explanation:

Ref:https://technet.microsoft.com/en-us/library/dn683569.aspx#BKMK_Method10

QUESTION 16

You need to create a custom calculated numeric field that has five digits after the decimal point.

Which field type should you use?

- A. Decimal number
- B. Floating point number
- C. Whole number
- D. Currency

Correct Answer: A

Section: (none)

Explanation

Explanation/Reference:

Explanation: Ref:<https://technet.microsoft.com/en-us/library/dn832103.aspx> https://technet.microsoft.com/en-us/library/dn531187.aspx#BKMK_UsingTheRightTypeOfNumber

QUESTION 17

You need a component that can combine form controls together with the possibility to expand and collapse them.

Which component should you choose?

- A. sub-grid
- B. section
- C. Quick View form
- D. tab

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 18

You customize Microsoft Dynamics CRM for a customer. Your customer has the following requirements for custom attributes:

Users should not be able to add filters for this field in Advanced Find. The fields should be available when customizing views.

What should you do?

- A. Remove the attribute from the Find Columns list of the Lookup view.
- B. Remove the attribute from the Find Columns list of the Quick Search view.
- C. Create a business rule to prevent the use of this attribute in Advanced Find.
- D. Change the Searchable option to No.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 19

You are configuring user access in Microsoft Dynamics CRM.

You need each account to have a unique group of people who have write permissions to the account.

What should you do?

- A. Have Dynamics CRM automatically create access teams for each record, and manually share the account with the appropriate
- B. Create an owner team, and assign the accounts to the owner team.
- C. Create an access team template, and add to the account form a sub-grid that references the access team template.
- D. Manually create an access team record for each account and assign the account to the access team.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

QUESTION 20

A salesperson reports that quick find searches on accounts are taking too long.

Which two best practices should you suggest to the salesperson? Each correct answer presents a complete solution. Choose two.

- A. Add a find field to the view.
- B. Ensure there is not an asterisk (*) at the beginning of the search term.
- C. Ensure there is an asterisk (*) at the beginning of the search term.
- D. Create a personal view.

Correct Answer: BD

Section: (none)

Explanation

Explanation/Reference:

QUESTION 21

You are an independent software vendor.

You want the custom entities and custom attributes distributed by your solution to have the prefix "contoso_".

What should you do?

- A. Create new entities and attributes, and define the prefix as "contoso_".
- B. Create a new publisher, and define the publisher's prefix as "contoso".
- C. Create a new solution, and define the solution's prefix as "contoso_".
- D. Open the System Settings, and change the prefix of the organization to "contoso_".

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

QUESTION 22

You need to configure Microsoft Dynamics CRM so that the sales personnel at your company must fill in the Estimated Revenue field on the Opportunity form.

What should you do?

- A. Modify the Field Type to Simple.
- B. Modify the Field Requirement to Business Required.
- C. Modify the Data Type to Currency.
- D. Modify the IME Mode to Disabled.

Correct Answer: B

Section: (none)

Explanation

Explanation/Reference:

Explanation: Ref:<http://crmbook.powerobjects.com/system-administration/customization/customizing-fields/>

QUESTION 23

You are configuring user access in Microsoft Dynamics CRM.

You need several accounts to have a fixed group of people who have extensive permissions to these accounts.

What should you do?

- A. Have Dynamics CRM automatically create access teams for each record, and then manually share the account with the appropriate team.
- B. Create an access team template, and add to the account form a sub-grid that references the access team template.
- C. Manually create an access team record, and assign the account to the access team.
- D. Create an owner team, and assign the accounts to the owner team.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation: Ref:<https://www.microsoft.com/en-us/dynamics/crm-customer-center/create-or-edit-a-team.aspx>
<http://blog.customereffective.com/blog/2014/02/exploring-a-new-feature-of-crm-2013-access-teams.html>

QUESTION 24

A System View's email address is truncated. You need to resolve this issue by editing the view.

What should you do?

- A. Select Configure Columns. In the columns list change Increase the Width of the Email Address field.
- B. Remove the Email Address field. Use Add Columns to add the column back to the view.
Enter the column width at the prompt,
- C. Select the Email Address field. Click and drag the right edge of the column to resize it to the desired width.
- D. Select the Email Address field. Click Change Properties, and select a new width for the column.

Correct Answer: D

Section: (none)

Explanation

Explanation/Reference:

Explanation: Ref:https://technet.microsoft.com/en-us/library/dn509578.aspx#BKMK_ChangeColumnWidth

QUESTION 25

In Microsoft Dynamics CRM, you create an association membership tracking solution.

You need the ability to:

Have multiple contacts related to each association and each contact to be related to many associations,
Capture the date that the member joined each association, as well as the member's ID number,
Import all association members, and
Run an on-create workflow that updates the owner of the contact record based on the country in which the member resides.

Which type of many-to-many relationship should you use?

- A. Native many-to-many relationship
- B. Connections and connection roles
- C. Manual many-to-many relationship
- D. Sub-contacts

Correct Answer: C

Section: (none)

Explanation

Explanation/Reference:

Explanation:

Ref:http://www.magnetismsolutions.co.nz/blog/roshanmehta/2011/06/20/Relationships_in_Dynamics_CRM_2011.aspx

QUESTION 26

You create an entity named Achievement.

Which two properties can you change after the entity is created and saved? Each correct answer presents a complete solution. Choose two.

- A. Display Name
- B. Entity Ownership
- C. Define as an activity entity
- D. Auditing

Correct Answer: AD

Section: (none)

Explanation

Explanation/Reference:

Explanation: Ref:<https://www.microsoft.com/en-US/dynamics/crm-customer-center/create-a-new-entity.aspx>
<https://msdn.microsoft.com/en-us/library/gg334236.aspx>

QUESTION 27

You are configuring two business process flows for a custom work order entity.

In the business process flow for the sales team, you need to prevent a user from moving on to the next stage without selecting a value from the work order type option set. In the business process flow of the service team, the work order type field is optional and needs to allow the user to move on to the next stage.

What should you do?